



MEDIA RELEASE

RELIANCE JIO AND TOWER VISION SIGN TOWER INFRASTRUCTURE SHARING AGREEMENT

New Delhi / Mumbai, May 15, 2014: Reliance Jio Infocomm Limited (“Reliance Jio”), a subsidiary of Reliance Industries Limited (RIL) and the first telecom operator to hold a Pan-India Unified License, and Tower Vision India, an independent tower company in India, have entered into a MSA (Master Service Agreement) for tower sharing. Under the agreement, Reliance Jio would utilise the telecom tower infrastructure of Tower Vision to launch its services across the country. Tower Vision has a portfolio of 8,400 towers in India.

Sanjay Mashruwala, Managing Director, Reliance Jio said, "We are committed to offer our customers wide coverage of high speed 4G networks. As a consequence, we are continuing to build this through a combination of Towers that we are constructing on our own and those that we are renting from quality tower infrastructure partners. Our partnership with Tower Vision is another step in this direction."

"We welcome Reliance Jio to our high quality tower infrastructure network. Tower Vision India prides itself on a selective tower portfolio with an unparalleled service level, built to cater for the growing urban and semi-urban voice and data demands. Through partnering with Tower Vision India, Reliance Jio gains access to carefully selected sites, covering strategic locations where data customers today require uninterrupted high speed wireless coverage." said Tower Vision's Chairman, **Amit Ganani**.

About Reliance Jio:

Reliance Jio Infocomm Limited (RJIL), a subsidiary of Reliance Industries Limited (RIL), India's largest private sector company, is the first telecom operator to hold pan-India Unified License. This license authorises RJIL to provide all telecommunication services except Global Mobile Personal Communication by Satellite Service. RJIL holds spectrum in 1800 MHz (across 14 circles) and 2300 MHz (across 22 circles) capable of offering fourth-generation (4G) wireless services.

RJIL is setting up a pan-India telecom network to provide to the highly underserved Indian market, reliable (4th- generation) high speed internet connectivity, rich communication services and various digital services in key domains such as education, healthcare, security, financial services, government citizen interfaces and entertainment.



The company already has:

- An agreement with ATC India for their 11,000 towers across India. (April 2014)
- An agreement with Viom Networks for their 42,000 telecom towers. (March 2014)
- Agreement with Bharti Airtel for a comprehensive telecom infrastructure sharing agreement to share infrastructure created by both parties to avoid duplication of infrastructure wherever possible. (December 2013)
- A key agreement for international data connectivity with Bharti to utilise dedicated fiber pair of Bharti's i2i submarine cable that connects India and Singapore. (April 2013)
- Agreements with Reliance Communications Limited for sharing of RCOM's extensive inter-city and intra-city optic fiber infrastructure of nearly 1,20,000 fiber-pair kilometers of optic fiber and 500,000 fiber pair kilometers respectively and 45,000 towers. (April 2013 / August 2013 / April 2014)

About Tower Vision:

Tower Vision India specializes in the provisions of passive infrastructure to the wireless telecommunications industry on a shared, multi-tenancy basis. Tower Vision India combines high expertise in roll-out, operation and maintenance of Telecom infrastructures.

For further information, please contact:

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