

RELIANCE RETAIL LIMITED

- INDIA'S LARGEST RETAILER
- INDIA'S MOST PROFITABLE RETAILER
- LARGEST STORE NETWORK IN INDIA



Reliance Retail Limited is a subsidiary of Reliance Retail Ventures Limited (RRVL), the holding company of all the retail companies under the RIL (Reliance Industries Limited) group. RRL and other subsidiaries and affiliates of RRVL operate an integrated omni-channel network of 18,774 stores (as of December 31, 2023) and digital commerce platforms across Consumer Electronics, Fashion & Lifestyle, Grocery and Pharma consumption baskets.

RRVL has partnered with over 3 million merchants through its New Commerce initiative. Reliance Retail Limited is the only Indian retailer in the global Top 100 and amongst the fastest growing retailers globally as per Deloitte's Global Powers of Retailing 2023. RRVL reported a consolidated turnover of ₹2,60,394 crore (\$31.7 billion) and net profit of ₹9,181 crore (\$1.1 billion) for the year ended March 31, 2023.

Key Facts

REVENUE:
₹2,60,394 CRORE
(US\$31.7 Bn)

NET PROFIT:
₹9,181 CRORE
(US\$1.1 Bn)

STORE COUNT*
18,774

RETAIL AREA*
72.9 MN SQ.FT

STORE NETWORK
66%+ IN TIER
2 TOWNS AND BEYOND

1 BILLION+
CUSTOMER
TRANSACTIONS

293 MILLION*
REGISTERED
CUSTOMERS

780 MILLION
RECORDED
FOOTFALLS

3 MILLION+
MERCHANT
PARTNER BASE

*As of Q3 FY2024. All other figures are FY2022-23.

Consumption Baskets

Grocery

Largest grocery retailer in India



Consumer Electronics

Largest consumer electronics retailer in India



Pharmacy

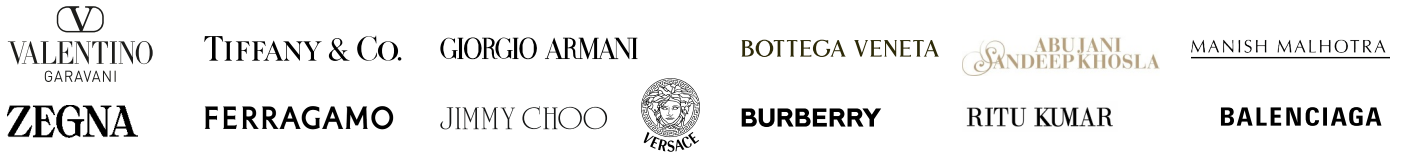


Fashion & Lifestyle

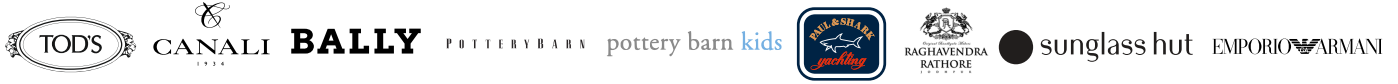
Largest fashion & lifestyle retailer in India



Luxury Brands



Bridge to Luxury Brands



Premium Brands



Bridge to Premium Brands



Value Brands



New Commerce

- 3+ million merchant partners onboarded as of FY2023
- Integrating millions of small kirana stores with producers, manufacturers and brands across India

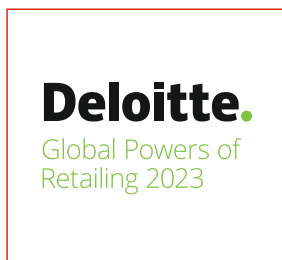
Quick Commerce
Hyperlocal delivery solution



Awards & Recognition



'Great Place to Work' certified



Only Indian retailer in Global Top 100 'Deloitte Global Powers of Retailing' 2023



Great Place to Work's 'India's Best Companies to Work for - Top 100'



'The Economic Times Future Ready Organization' 2023-2024



ATD BEST Award 2023